



FOR IMMEDIATE RELEASE: 3/27/2008 08:00:00 AM

## **Vigilant Posts Record Sales in 2007 - on Multi-year Exponential Growth Curve**

*For this Manhattan-based start-up, vigilance is paying off. Sales were up 357% over 2006, fueled by delivery of real-time solutions for Security & IT Risk Monitoring*

**New York, New York: March 27th, 2008** — Vigilant, LLC, the leading provider of IT Risk, SIEM Integration, and Co-Sourcing services to the Fortune 1000, today announced record revenues and profits in 2007, achieving more than 357% growth over 2006. This marks the second year running that Vigilant has posted record numbers. In 2006, Vigilant doubled revenue over the previous year.

“Needless to say, we are very pleased with our company performance last year. 2007 was about firmly establishing Vigilant as the go-to IT risk monitoring experts for Wall Street and other major industries, including public transportation and healthcare,” said Alison Andrews, CEO of Vigilant. “Being headquartered in Manhattan, we understand the complexities of the financial services industry, and we know the demands being placed on IT Risk and Information Security teams at these companies to deliver sophisticated solutions for fraud prevention, anti-money laundering, and compliance monitoring. Vigilant has spent the past five years working with the leading Security Information & Event Management (SIEM) vendors – such as ArcSight, Intellitactics, RSA, and Novell – to create innovative solutions that turn information security investments into mission-critical solutions that prevent loss and have a positive impact to the corporate bottom-line.”

“Headlines today are full of news about internal and external fraud, costing millions and even billions of dollars to organizations caught looking the other way. Vigilant has spent the past several years working with our clients to build just the kind of real-time monitoring solutions that detect such breaches and prevent them from becoming large and damaging events.”

### **Long-term Solution Support through Co-Sourcing:**

In order to provide long-term support for these mission-critical solutions, Vigilant has teamed up with several leading SIEM vendors to bring an innovative, new offering to the world of SIEM. This next generation service – SIEM Co-Sourcing – is a hybrid solution that provides full, 24x7 management and monitoring of customer-resident SIEM installations, staffed by a certified team of engineers expert in SIEM technology. Vigilant’s hybrid approach provides an evolving security management system that adapts to the ever-mutating threats occurring daily on the internet and inside corporate networks. With SIEM Co-Sourcing, Vigilant provides a round-the-clock team whose mission is to ensure that client SIEM solutions provides continuous, real-time alerting and response against hacks, sensitive data loss, fraudulent transactions, or compliance violations.

### **About Vigilant, LLC**

Founded in 2003, Vigilant, LLC is the premier provider of Information Security, IT Risk, and Data Center Optimization services to the Fortune 1000. The company focuses on the design and integration of systems that provide holistic, real-time situational awareness – thereby bringing together the traditionally separate worlds of Information Security, IT Asset Management, and Business Transaction Monitoring into one solution. Vigilant LLC has headquarters in New York, NY and sales offices in Washington, DC, Chicago and Boston.

To find out more about Vigilant’s full suite of consulting and co-sourcing services, or to request a copy of our white paper, “Co-Sourcing: A New Approach to Security Information Management,” please contact us at [sales@thevigilant.com](mailto:sales@thevigilant.com).



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**Contact Information:**

Joni Moore  
Acaggio Public Relations  
508-308-7900  
[jmoore@acaggio.com](mailto:jmoore@acaggio.com)

Mark Nicholson  
Managing Member  
917-952-1014  
[mnicholson@thevigilant.com](mailto:mnicholson@thevigilant.com)